

Earnings Update: E-TRANZACT INTERNATIONAL PLC (Ticker: ETRANZACT)

KEY HIGHLIGHTS FROM THE RESULT

- Revenue grew modestly by 2.39%, from ₦29.90 billion in FY-2024 to ₦30.61 billion in FY-2025. Cost of sales fell at a faster pace, declining by 12.07% to ₦16.30 billion from ₦18.54 billion, leading to a 25.99% increase in gross profit to ₦14.31 billion (FY-2024: ₦11.36 billion).
- However, operating efficiency weakened significantly as cost pressures intensified. Selling and marketing expenses surged by 119.49%, rising from ₦424.10 million to ₦930.85 million, while administrative expenses increased sharply by 44.75% to ₦9.23 billion (FY-2024: ₦6.38 billion). Additionally, the company recorded a net impairment charge of ₦198.09 million, compared to a reversal of ₦103.85 million in the prior year, further weighing on earnings.
- Interest income rose by 6.58% to ₦258.90 million, while interest expense declined by 45.34% to ₦10.26 million, reflecting improved financing efficiency. However, other income weakened, shifting from a gain of ₦10.97 million to a loss of ₦1.24 million.
- As a result, profit before tax declined by 14.25% to ₦4.20 billion (FY-2024: ₦4.90 billion). Income tax expense rose by 15.01% to ₦1.73 billion, resulting in a 27.22% drop in profit after tax to ₦2.47 billion compared to ₦3.39 billion in the prior year.
- The company recorded a substantial 92.25% increase in total assets to ₦46.14 billion in FY-2025 from ₦24.00 billion in FY-2024. This growth was driven largely by a 150.18% surge in cash and short-term deposits to ₦31.65 billion, alongside strong growth in other assets (+38.92%) and trade receivables (+79.31%). Non-current assets also expanded by 32.76%, supported primarily by a 41.12% increase in plant and equipment.
- Total liabilities surged by 228.05% to ₦29.95 billion (FY-2024: ₦9.13 billion), largely driven by a significant 284.78% increase in trade and other payables, which rose to ₦27.94 billion, indicating elevated working capital obligations or supplier financing. Current liabilities grew by 233.43%, far outpacing asset growth excluding cash, suggesting increasing short-term financial pressure. In contrast, non-current liabilities declined by 41.67%, reflecting reduced long-term obligations.
- Equity increased modestly by 8.87% to ₦16.19 billion, supported by retained earnings growth, although this was relatively weak compared to the sharp rise in liabilities.
- From a cash flow perspective, net cash generated from operating activities increased by 46.34%, from ₦2.78 billion to ₦4.07 billion, indicating improved core cash generation. However, net cash used in investing activities rose by 32.98% to ₦1.94 billion, reflecting increased capital expenditure or asset acquisition. Financing activities recorded a significantly higher outflow of ₦1.24 billion, compared to ₦97.99 million in FY-2024, representing a 1,166.97% increase, likely due to debt repayments or dividend distributions.

Kindly click [here](#) for the full financial statement.

TICKER	ETRANZACT
Price (₦) as of 31 Mar. 2026	20.15
Shares Outstanding	9.2B
52 Weeks High (₦)	26.90
52 Weeks Low (₦)	5.40
1 Year Change (%)	254.80%
Market Cap (₦)	179.4B
Price-to-Book	11.1X
EPS – P/E	0.32 – 60.4X
Dividend/Yield TTM	0.12 (0.6%)

Rebased Price Performance of NGX-ASI and ETRANZACT



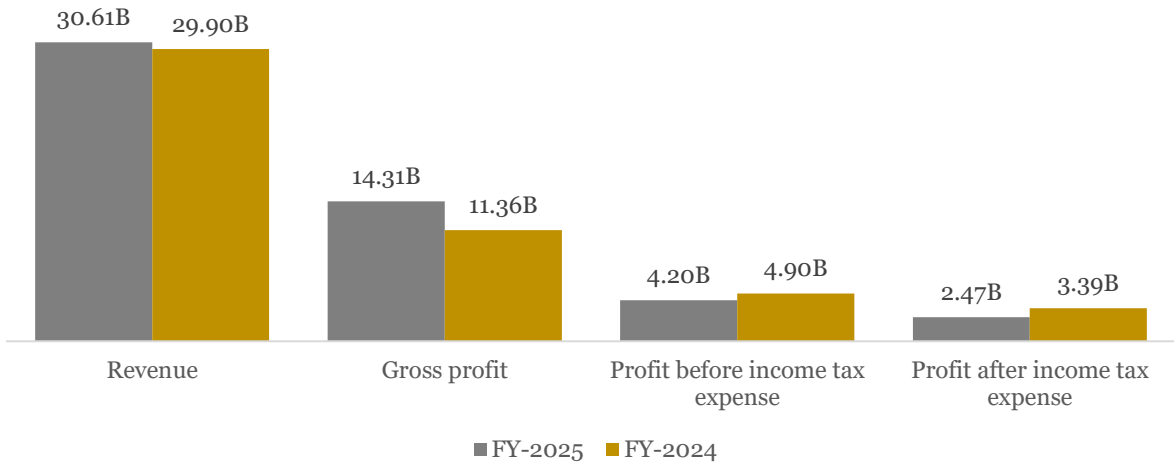
Source: Investing.com, Parthian Securities Research
www.parthiansecuritiesng.com



INCOME STATEMENT	FY-2025 (₹'000)	FY-2024 (₹'000)	Change (%)
Revenue	30,610,184	29,896,490	2.39%
Cost of sales	(16,298,983)	(18,537,332)	-12.07%
Gross profit	14,311,201	11,359,158	25.99%
Selling and marketing costs	(930,848)	(424,096)	119.49%
Administrative expenses	(9,230,514)	(6,376,963)	44.75%
Net impairment (charges)/reversal	(198,094)	103,852	-290.75%
Operating profit	3,951,745	4,661,951	-15.23%
Interest income using the effective interest method	258,899	242,920	6.58%
Interest expense using the effective interest method	(10,264)	(18,778)	-45.34%
Other (expense)/income	(1,244)	10,969	-111.34%
Profit before income tax expense	4,199,136	4,897,062	-14.25%
Income tax expense	(1,729,469)	(1,503,730)	15.01%
Profit after income tax expense	2,469,667	3,393,332	-27.22%
STATEMENT OF FINANCIAL POSITION	FY-2025 (₹'000)	FY-2024 (₹'000)	Change (%)
Plant and equipment	3,567,975	2,528,374	41.12%
Investment property	136,810	136,810	0.00%
Intangible assets	16,635	25,238	-34.09%
Total non-current assets	4,178,175	3,147,177	32.76%
Inventories	1,755,104	2,205,911	-20.44%
Trade and other receivables	995,521	555,191	79.31%
Other assets	7,557,102	5,439,870	38.92%
Cash and short-term deposits	31,654,544	12,652,482	150.18%
Total current assets	41,962,271	20,853,454	101.22%
Total assets	46,140,446	24,000,631	92.25%
Interest-bearing borrowing	75,282	139,435	-46.01%
Deferred grant income	22,145	39,196	-43.50%
Deferred taxation liabilities	6,772	0	0.00%
Total non-current liabilities	104,199	178,631	-41.67%
Trade and other payables	27,935,975	7,260,330	z
Current income tax liabilities	1,821,177	1,602,242	13.66%
Total current liabilities	29,845,632	8,951,052	233.43%
Total liabilities	29,949,831	9,129,683	228.05%
Total equity	16,190,615	14,870,948	8.87%
Total liabilities and equity	46,140,446	24,000,631	92.25%
STATEMENT OF CASH FLOW	FY-2025 (₹'000)	FY-2024 (₹'000)	Change (%)
Net cash generated from /(used in) operating activities	4,074,754	2,784,503	46.34%
Net cash generated from/(used in) investing activities	(1,942,248)	(1,460,577)	32.98%
Net cash generated from/(used in) financing activities	(1,241,468)	(97,987)	1166.97%



Financial Data



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